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Datakit doubles its floor space and its turnover!

In June 2005, Datakit entered new premises on the fourth floor of a superb building with character in Place des Terreaux in downtown Lyon.

Three years later, the team now occupies two stories with a total of 320 M² (sq. ft.) of floor space. Francis Cadin says: "with nine new faces coming on board since we moved in, we had to find a solution. Nobody was keen to move to another part of town, and we couldn't extend the building! As luck would have it, the second floor was vacated and we snapped up the opportunity. We are currently in the process of hiring two extra people and can now offer them a really pleasant working environment. This will take our workforce to 29 compared with 18 in 2005. Over the same period, our turnover doubled and at the end of 2007 our income attained a highly satisfying 30 % of turnover. Of the latter, 74% came from our vendor business and we are now working flat out to develop sales of CrossCad/pro."



Samad Elboustini, technical manager at Datakit, says: "the extra space will mean that we can offer much better working conditions to vendor development teams when they come to work with us. Whenever we sit down and work side by side we realize that this significantly speeds up the process of integrating our technology with their software. Because of the market pressure to shorten deadlines, this is a big asset."

The CrossCad/pro business, which is growing fast, also means that we regularly welcome people from industry to see our presentations or analyses of CAD data migration. Michel Gille, sales director, says: "these dedicated conversion modelers enable high-quality transfers because of their sophisticated functions for analyzing, correcting and simplifying models. They deliver a relevant answer to the conversion demands of design offices that exchange a lot of data with sub-contractors and partners. Major automotive and aerospace groups like PSA, Renault, the Safran group (Snecma), and EADS (Socata) have been aware of the advantages of our solutions for some time and have integrated them completely into their design and/or manufacturing processes. Our goal is to convince the people they source from, notably — but not just — first-tier suppliers, that we have top-quality conversion solutions and make it easy to integrate them."

Meanwhile our team in Marseilles has also moved into brand new premises in the "World Trade Center" where its office, a stone's throw from the old port, is next door to conference rooms. The team is currently hiring trainees and at last has enough room to offer them proper working facilities.

Since it started business in 1994, Datakit has developed considerably. Its success has been based on its ability to offer unique functionality to a user community that is fully aware of the critical importance of interoperability.

More information about Datakit : www.datakit.com